 Equity Partners HG has been retained to explore strategic options, including a sale, for a leading producer of glass fiber materials and related products in Dublin, Georgia (the “Company”). The Company offers a full-scale manufacturing operation covering all stages of fiberglass production from raw material to non-woven mats used as thermal and acoustic insulation materials.

The Company, founded in 2014 (with the launch of Phase I), operates out of two state-of-the-art facilities on a 95-acre site, in an industrial park located near I-16 about two hours southeast of Atlanta and one hour west of Savannah. The Phase I facility houses a needle punch mat line used to create non-woven mats from fiberglass which can be sourced from Phase II or through external suppliers. The Phase II facility contains a proprietary fiberglass furnace that has the ability to produce 50,000 tons of material annually ranging from chopped strands to direct rovings to yarns.

As the U.S. unit of a major international group producing glass fiber fabrics for many technical applications, the Company operates a quality control system that fulfills strict international requirements for a variety of industrial markets including composites, thermal and technical insulation, and construction industries. The Company’s products benefit from innovative production and application technology, plus the most up-to-date manufacturing facilities.

The Company enjoys the unique position of Phase II being the only large volume yarn producer in the U.S.; a market with demand of up to 100,000 tons per year. As a result, the original goal was to focus on yarns from 34tex to 272tex and sell up to 85% of its products domestically to capitalize on this market. While the Company was obtaining qualifications with North American customers, a majority of products manufactured in the Phase II operation were shipped to Europe. However, during this time the Company was still able to complete sales to all major Northern American yarn customers.

Due to unexpected losses occurred during the extended start-up of Phase II, in June of 2019, the Company was forced to commence an orderly shut down of its Phase II fiberglass furnace operation and seek relief under Chapter 11. There is adequate stock inventory on hand to serve and maintain the customer base until a transaction is completed.

This is an excellent opportunity to acquire unique assets capable of manufacturing a variety of products in an underserved market and benefit from a brand new, state-of-the-art operation, strategically located, and with a preferential taxation policy. Both Phase I and II can be operated as standalone facilities and ownership would consider selling them together or separately. Assets would be acquired “free and clear” of all liens and claims under Section 363 or otherwise through the Chapter 11 process.

For more information on the Company and/or further details on the process, please contact Debbie Beall at 866-969-1115 ext. 6, or send an executed Confidentiality Agreement (back page) to email: DBeall@EquityPartnersHG.com or fax: 866-604-9434.
Confidentiality Agreement

EQUITY PARTNERS HG has agreed to make certain disclosures to you concerning a producer of glass fiber materials and products ("the CLIENT"), which we currently represent, and requires the following nondisclosure agreement to be executed to protect the interest of the CLIENT and its affiliates.

The undersigned ("You") have an interest in refinancing, investing in, or acquiring certain assets and business of the CLIENT (the "Transaction"). In order to enable you to appraise the Transaction, EQUITY PARTNERS HG will provide you with an information package which contains the name and location of the CLIENT and highly confidential financial and corporate historical details (the "Evaluation Material"). You agree to grant access to the Evaluation Material only to those of your directors, officers, employees, agents, accountants, attorneys, affiliates, advisors, funding sources, investors, and representatives (collectively, "Representatives") whose duties in connection with evaluating your interest in the Transaction require such information and who are instructed by you to maintain such information in complete confidence in accordance with the terms of this Agreement. "Evaluation Material" shall not include information that: (i) is or becomes generally available to the public other than as a result of a disclosure by you in violation of this Agreement, (ii) was within your possession prior to its being furnished to it pursuant hereto, provided that the source of such information was not known by you to be bound by a confidentiality agreement with or other contractual, legal, or fiduciary obligation of confidentiality to the CLIENT or any other party with respect to such information, or (iii) is or becomes available to you on a non-confidential basis from a source other than the CLIENT, provided that such source is not known by you to be bound by a confidentiality agreement with or other contractual, legal, or fiduciary obligation of confidentiality to the CLIENT or any other party with respect to such information, or (iv) is independently developed by you or your Representatives without violating any of your obligations hereunder. You agree to take full responsibility for compliance by such Representatives with the confidentiality requirements contained herein.

You further agree that, if for any reason you do not complete the Transaction with the CLIENT you: 1) will not at any time hereafter disclose the Evaluation Material provided to anyone whomsoever for any reason (except for disclosures to your Representatives and as may be required by law, rule or regulation, any governmental agency or other regulatory authority or in connection with any legal proceedings) and that you will instruct any Representative to whom such Evaluation Material has been disclosed to maintain such information in complete confidence (except for disclosures permitted pursuant to clause 1 above), and 2) you will promptly return or destroy (at your option) all written or printed Evaluation Material (and copies thereof) to EQUITY PARTNERS HG and delete any digital copies (except as and to the extent retention of such information is required by applicable law, regulation or order, or unless Recipient’s internal policies and procedures require such retention, provided that any retained Evaluation Material shall remain subject to the terms set forth in this Agreement notwithstanding its termination). At no time is the Evaluation Material to be used for any reason other than your evaluation of the CLIENT for the purpose of assessing a value to assist you in preparing an offer for the Transaction.

This Agreement and the obligations of the parties hereunder shall terminate eighteen (18) months from the date hereof.

Prior to the parties execution of a term sheet or other agreement in respect of the Transaction, all communications regarding the Transaction or request for additional information will be submitted or directed to Matt LoCascio of EQUITY PARTNERS HG and you agree not to make contact with the CLIENT, its employees or customers, or its lender for any reason without prior permission from EQUITY PARTNERS HG.

AGREED AND ACCEPTED:

Company: ________________________________
By: ________________________________

Printed Name: ________________________________
Title: ________________________________
Date: ________________________________
Address: ________________________________
Phone Number: ________________________________
Email Address: ________________________________

By: ________________________________

Matt LoCascio
Managing Director
Equity Partners HG

Date: August 27, 2019